

Counterparty snapshot

Aurora Componentes Industriais Ltda. — São Paulo, Brazil

SAMPLE DOCUMENT — THE SUBJECT COMPANY DOES NOT EXIST

Aurora Componentes Industriais Ltda. is a fictional company created for this sample. Every name, number, date, finding and source entry in this document is illustrative and was written to show the structure, depth and tone of a Latam Partner Check report. Nothing here describes a real company, and no part of it may be relied on as research. In a client report, each entry in the source log carries a live reference and the date and time it was consulted.

Report reference	LPC-2026-0042 (illustrative)
Prepared for	Client name — withheld in this sample
Decision under review	Appointment as exclusive distributor for Brazil, with 60-day payment terms and access to the client's installed customer base
Subject	Aurora Componentes Industriais Ltda., São Paulo/SP, Brazil
Scope	One company · one country · public sources only
Brief received	Day 0, 09:40 (BRT)
Report delivered	Day 2, 08:15 (BRT) — after final QA
Sources consulted	14 · of which 7 material to the findings
Report format	Written PDF · delivered by email

RECOMMENDATION

PROCEED WITH CONDITIONS

Corporate identity is supported. Close the two commercial-reference gaps and the unexplained address change before granting exclusivity or 60-day credit.

Executive summary

Aurora Componentes Industriais Ltda. is a real operating business with a consistent, publicly documented corporate history and no adverse signals in sanctions lists, watchlists or media. On identity and integrity, the company checks out.

Two things do not. First, the company presents itself commercially as the current distributor for two international brands, and we could not corroborate either relationship in any source outside the company's own website and sales material. Second, the registered address changed twice in the last eighteen months, most recently to an address that also hosts an unrelated logistics operator, with no corresponding change in the company's public description of its facilities. Neither finding is disqualifying. Both are things you want answered before you hand over exclusivity and 60-day credit.

The commercial-fit picture is otherwise favourable: the sector experience is genuine, the territory coverage claimed is plausible for a company of this documented size, and the management team has continuity.

SIGNALS AT A GLANCE

SIGNAL	RESULT	WHAT IT MEANS FOR THE DECISION
Corporate identity	VERIFIED	Registration, legal form, capital and ownership are consistent across independent public records.
Operating footprint	REVIEW	Two registered-address changes in 18 months; current address shared with an unrelated operator.
Sanctions & watchlists	NO MATCH	No match for the company or its named principals in the lists consulted.
Adverse media	NO MATCH	No negative coverage located in Portuguese- or English-language sources.
Litigation & disputes	REVIEW	Two labour claims, both closed; one open commercial claim of undisclosed value.
Commercial references	NOT VERIFIABLE	Two claimed brand relationships could not be corroborated outside the company's own material.
Financial standing	NOT VERIFIABLE	No credit assessment performed. See scope and method, and the limitations annex.

CONDITIONS WE WOULD SET BEFORE SIGNING

- Written confirmation, from each of the two brand owners directly, of the distribution relationship Aurora describes — not a reference letter supplied by Aurora.
- A site visit or third-party inspection of the current address before exclusivity begins.
- Credit granted in stages: prepayment or a secured instrument for the first two shipments, 60-day terms only after performance and a satisfactory financial review.
- A twelve-month initial term with a defined performance threshold, rather than open-ended exclusivity.

Scope and method

WHAT WE DID

We researched Aurora Componentes Industriais Ltda. against public sources available for Brazil, working from the brief you provided: the company name, its stated address, its website, and the decision you are considering. We reviewed corporate registration records, the company's own published material, sanctions and watchlist databases, court and administrative dockets available publicly, and Portuguese- and English-language media. Every material finding below is tied to a numbered entry in the source log at Annex A.

WHAT WE DID NOT DO

- No contact with the subject company, its customers, its suppliers or its employees. The subject does not know this review took place.
- No credit report, financial statement analysis, rating or solvency opinion.
- No site visit, surveillance, or any non-public information gathering of any kind.
- No legal opinion on the enforceability of any agreement, and no tax analysis.
- No assessment of individuals beyond the principals publicly identified with the company, and only to the extent relevant to this commercial decision.

Where a fact could not be corroborated in an independent source, this report says so explicitly rather than presenting the company's own claim as a finding. Absence of an adverse signal is not evidence that no adverse fact exists — it means the public sources consulted, on the dates consulted, did not show one.

1. Corporate identity

The company exists, is properly constituted, and its public record is internally consistent. Registration data matched across two independent sources with no discrepancy in name, legal form, capital or ownership.

Legal name	Aurora Componentes Industriais Ltda.
Trade name	Aurora Componentes
Legal form	Sociedade empresária limitada
Tax registration	XX.XXX.XXX/0001-XX (masked in this sample)
State registration	São Paulo — number masked in this sample
Incorporated	March 2009 • 17 years of continuous registration
Registered capital	R\$ 2,400,000 • last increase recorded 2021
Status	Active • no suspension or irregularity recorded
Registered address	São Paulo/SP — changed twice since early 2025 (see section 2)
Quotaholders	Two natural persons, holding 70% and 30%; unchanged since 2019
Management	Two administrators, both quotaholders; no change recorded since 2019
Stated activity	Wholesale of industrial components and equipment parts

Assessment. Nothing in the identity record requires explanation. A seventeen-year registration history with stable ownership and no lapse in status is, on its own, a meaningful positive signal for a distributor appointment.

2. Operating footprint

The company operates. The question this section raises is where, and whether the facilities match what Aurora tells prospective partners it has.

WHAT THE RECORD SHOWS

- The registered address changed in February 2025 and again in November 2025. Both changes are properly recorded; neither is irregular in itself.
- The current registered address also appears, in public records, as the address of an unrelated third-party logistics operator. Shared addresses are common and often innocuous — a warehousing arrangement, a serviced office, a co-located depot.
- Aurora's own website continues to describe a 4,000 m² owned facility and states an address that no longer matches the current registered address.
- The domain has been registered continuously since 2011 and the site has been updated within the last quarter.
- Public import records consistent with an active importer appear across the last three years, with no visible interruption.

Assessment. The discrepancy is between the company's marketing and its registry filings, and there are ordinary explanations for it — a move mid-website-refresh, a transition to third-party warehousing, a sale-and-leaseback. There are also less ordinary ones. The cost of resolving this is one question and, if the answer matters to you, one inspection. The cost of not resolving it is granting exclusivity to a distributor whose storage and handling capacity you have assumed rather than confirmed.

3. Integrity signals

SANCTIONS AND WATCHLISTS

The company and both named principals were screened against the consolidated sanctions and watchlist sources listed at Annex A. No match was returned. Name-matching in Brazil is complicated by common surnames; where a partial match arose it was excluded on date of birth or state of registration, and the exclusion is noted in the source log.

ADVERSE MEDIA

No negative coverage of the company or its principals was located in Portuguese- or English-language sources. Coverage that does exist is routine trade-press mention of product lines and sector events.

LITIGATION AND DISPUTES

SIGNAL	RESULT	WHAT IT MEANS FOR THE DECISION
Labour claims (2)	REVIEW	Both concluded, 2022 and 2024. Individual claims, ordinary for the sector and headcount.
Commercial claim (1)	REVIEW	Filed 2025, still open. Aurora is the defendant. Value not public. Counterparty is a supplier.
Tax or regulatory	NO MATCH	No public enforcement action, penalty or debarment located.
Environmental / labour authority	NO MATCH	No entry located in the public registries consulted.

Assessment. The labour history is unremarkable for a company of this size and age. The open commercial claim matters only because the counterparty is a supplier and the value is not public: a supplier dispute can affect the continuity of the very supply chain you would be relying on. It is a question to ask, not a reason to stop.

4. Commercial fit

This section asks a narrower question than the two before it: can this company plausibly perform the role you are considering giving it — exclusive distribution across Brazil, on credit?

SIGNAL	RESULT	WHAT IT MEANS FOR THE DECISION
Sector experience	VERIFIED	Seventeen years in the same activity classification; trade-press presence consistent with it.
Territory coverage	PARTIAL	Claims national coverage. Documented presence concentrated in the São Paulo region.
Brand relationships	NOT VERIFIABLE	Two current international brand relationships claimed; neither corroborated externally.
Management continuity	VERIFIED	Same two administrators since 2019 — relevant to a multi-year distribution term.
Scale vs. your volume	REVIEW	Registered capital and documented footprint suggest a mid-size operator; confirm capacity.

The gap that matters. A distributor's claimed brand portfolio is the single easiest thing for a prospective partner to verify and the single most common thing to be overstated. Aurora names two international brands as current principals. Neither brand's own published channel information lists Aurora, and no third-party source corroborates either relationship. This does not mean the relationships are fictitious — many brands publish nothing about their channel. It means you should not treat them as established, and you should get confirmation from the brand owner rather than from Aurora.

5. Priority questions

Five questions, in the order we would ask them. Each one is written so that a straight answer closes a specific gap in this report.

1. Can you put us in direct contact with your contacts at both brands you distribute, so we can confirm the relationship with them?

Why it matters: Closes the commercial-reference gap in section 4. The answer to watch for is not the contact itself but the hesitation: a genuine distributor makes this introduction without friction.

2. Your registered address changed twice last year and now matches a logistics operator's address, while your website still shows an owned facility. Which is current?

Why it matters: Closes section 2. An ordinary answer — a move to third-party warehousing — is fine and common. The absence of a clear answer is the finding.

3. What storage, handling and delivery capacity do you control today, and what is subcontracted?

Why it matters: Establishes whether the capacity behind an exclusive national appointment is theirs or someone else's, and therefore how exposed you are if that arrangement ends.

4. There is an open commercial claim against the company brought by a supplier. What is it about and what is at stake?

Why it matters: A supplier dispute can interrupt the supply chain your own product would depend on. You want the shape of it, not the legal detail.

5. Outside São Paulo, what does your coverage actually consist of — own staff, agents, or resellers?

Why it matters: Tests the national-coverage claim against the concentration the public record shows, before you grant a national territory.

6. Next actions

SIGNAL	RESULT	WHAT IT MEANS FOR THE DECISION
Before any signature	REVIEW	Direct confirmation from both brand owners. Written, from them, not relayed by Aurora.
Before exclusivity	REVIEW	Site visit or third-party inspection of the current address and storage arrangement.
Before 60-day credit	REVIEW	Financial review or credit report — outside the scope of this check — plus staged terms.
In the contract	REVIEW	Twelve-month initial term, performance threshold, and a right to audit the distribution claim.

Annex A — Source log

Every source consulted, whether or not it produced a finding. In a client report each row carries the live reference and the exact date and time of consultation; in this sample the references are described rather than linked, because the subject is fictional.

#	SOURCE	TYPE	CONSULTED	RESULT
1	State commercial registry — company file	Corporate registry	Day 1, 10:12	Material • identity, capital, ownership, address history
2	Federal taxpayer registry — status enquiry	Corporate registry	Day 1, 10:31	Material • active status, activity classification
3	Registered-address cross-check	Corporate registry	Day 1, 11:05	Material • third-party operator at same address
4	Subject company website and product material	Company material	Day 1, 11:40	Material • facility and brand claims (uncorroborated)
5	Domain registration record	Technical	Day 1, 11:52	Supporting • continuous registration since 2011
6	Consolidated sanctions and watchlist screening	Compliance	Day 1, 13:20	No match • company and both principals
7	Politically exposed persons screening	Compliance	Day 1, 13:35	No match • one partial excluded on identifiers
8	State court docket search	Judicial	Day 1, 14:10	Material • two labour claims (closed)
9	Federal court docket search	Judicial	Day 1, 14:38	Material • one open commercial claim
10	Labour authority public registry	Regulatory	Day 1, 15:02	No entry located
11	Environmental authority public registry	Regulatory	Day 1, 15:15	No entry located
12	Portuguese-language media search	Media	Day 1, 16:00	No adverse coverage • routine trade mentions only
13	English-language media search	Media	Day 1, 16:20	No adverse coverage
14	Published channel information, both named brands	Third party	Day 2, 09:05	Material • subject not listed by either brand

Annex B — Scope limitations and permitted use

WHAT THIS REPORT IS

A commercial counterparty review built from public sources, prepared to inform a specific business-to-business decision identified on the cover page. It is a decision brief, not an archive.

WHAT THIS REPORT IS NOT

It is not a legal opinion, an audit, a financial or credit rating, a solvency assessment, a regulated background check, or a guarantee of the subject's future conduct. It is not legal, tax, investment or credit advice, and it does not create a lawyer-client relationship.

PERMITTED USE

This report is not a consumer report and is not prepared under the U.S. Fair Credit Reporting Act or any equivalent consumer-reporting regime. It may not be used, in whole or in part, to determine eligibility for consumer credit, insurance, employment, housing, or any other purpose governed by such laws. It is prepared solely to inform the business-to-business commercial decision described on the cover page.

SOURCES AND CURRENCY

Findings reflect public information available on the dates and times recorded in Annex A. Public records are incomplete, are updated on their own schedules, and may contain errors originating with the filing party. The absence of an adverse finding is not evidence that no adverse fact exists. No information was obtained from the subject, its employees, its customers or its suppliers, and no non-public method was used.

CONFIDENTIALITY AND DATA HANDLING

This report is prepared for the addressee and may not be shared with the subject company or with third parties without our written consent, except to the addressee's own professional advisers. Personal data relating to identified individuals is processed only to the extent relevant to the commercial decision described, is drawn only from public sources, and is deleted on the retention schedule set out in our privacy notice unless a legal obligation requires otherwise.

Latam Partner Check • hello@latampartnercheck.com • Public-source commercial research • This is a sample document describing a fictional company.